### **Comparisons of Job Characteristics**

Focus Occupation: Bill and Account Collectors (43-3011)

**Associated Occupation: First-Line Supervisors of Office and Administrative Support** 

Workers (43-1011)

Compare Knowledge
Compare Skills
Compare Abilities
Compare Detailed Work Activities
Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

#### Knowledge

Similarity of Focus Occupation to Associated Occupation: 85

Focus Occupation: Bill and Account Collectors (43-3011)

Associated Occupation: First-Line Supervisors of Office and Administrative Support Workers (43-1011)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation	
Customer and Personal Service	11.3	16.7	15.8	0	Current knowledge level may be sufficient	
Administration and Management	8.4	14.6	5.9	<<	Extensive education and/or training may be required	
Clerical	7.3	12.7	13.6	0	Current knowledge level may be sufficient	
Personnel and Human Resources	5.6	10.6	4.6	<<	Extensive education and/or training may be required	
Economics and Accounting	4.4	9.0	7.2	<	Expanded education and/or training may be required	

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

#### **Skills**

Similarity of Focus Occupation to Associated Occupation: 87

Focus Occupation: Bill and Account Collectors (43-3011)

Associated Occupation: First-Line Supervisors of Office and Administrative Support Workers (43-1011)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Active Listening	11.0	14.6	13.3	0	Current skill level may be sufficient
Monitoring	9.9	13.6	8.6	<<	Extensive development of skills in this area may be required
Coordination	9.1	13.3	9.3	<<	Extensive development of skills in this area may be required
Social Perceptiveness	9.1	13.3	11.0	<	A higher skill level may be required
Time Management	8.9	12.5	8.0	<<	Extensive development of skills in this area may be required

Management of Personnel Resources	6.9	12.3	5.2	<<	Extensive development of skills in this area may be required
Negotiation	6.8	11.9	10.2	<	A higher skill level may be required
Learning Strategies	7.2	11.4	5.3	<<	Extensive development of skills in this area may be required
Persuasion	7.4	11.1	11.1	0	Current skill level may be sufficient
Management of Financial Resources	3.3	6.4	1.5	<<	Extensive development of skills in this area may be required
Management of Material Resources	3.7	6.2	1.0	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

#### **Abilities**

Similarity of Focus Occupation to Associated Occupation: 97

Focus Occupation: Bill and Account Collectors (43-3011)

Associated Occupation: First-Line Supervisors of Office and Administrative Support Workers (43-1011)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation	
Oral Expression	12.4	15.1	13.9	0	Current ability level may be sufficient	
Speech Clarity	10.2	13.4	11.4	<	Some improvement in abilities may be required	
Speech Recognition	9.9	12.5	11.4	0	Current ability level may be sufficient	
Originality	7.6	10.7	6.9	<<	Extensive improvement in abilities may be required	
Fluency of Ideas	7.6	10.0	7.3	<<	Extensive improvement in abilities may be required	
Memorization	5.6	7.2	5.8	<	Some improvement in abilities may be required	

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## **Activities that Both Occupations Have in Common**

Similarity of Focus
Occupation to Associated
Occupation: 56

Focus Occupation: Bill and Account Collectors (43-3011)

Associated Occupation: First-Line Supervisors of Office and Administrative Support Workers (43-1011)

Work Activities	Exclusivity of Activity
Maintain account records	69
Maintain records, reports, or files	5

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

# **Tools and Technologies that Both Occupations Have in Common**

Similarity of Focus
Occupation to Associated
Occupation: 69

Focus Occupation: Bill and Account Collectors (43-3011)
Associated Occupation: First-Line Supervisors of Office and Administrative Support Workers (43-1011)

Tools and Technologies	Exclusivity
Call management systems or accessories	19
Computer data input devices	2
Computers	1
Content authoring and editing software	1
Content management software	6
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of  $O^*NET$  (Occupation Information Network) data.